

COMPUT³CH

INSPIRED
TRUSTED



“An inspired team working together to create business resolutions based on trusted technologies with global partners.”

Hassan Popat | Group CEO

"Creating sustainable business foundations with trusted and skilled professionals, driving growth in a fun and inspirational environment."

— Our Corporate Mission.



AWARD HIGHLIGHTS | 2008-2009

HP's Highest Revenue Award for the Year 2008 East Africa & The Special Award Enterprise Servers & Storage

These awards were presented to Computech Limited in recognition of their investment and drive in the Enterprise market and specialization in the Enterprise Server and Storage. Their investment in building competencies to deliver solutions within this space was rewarded. Computech Limited overcame formidable competition from partners across East & Southern Africa to win these prestigious awards, presented at a glitzy award ceremony in Durban.

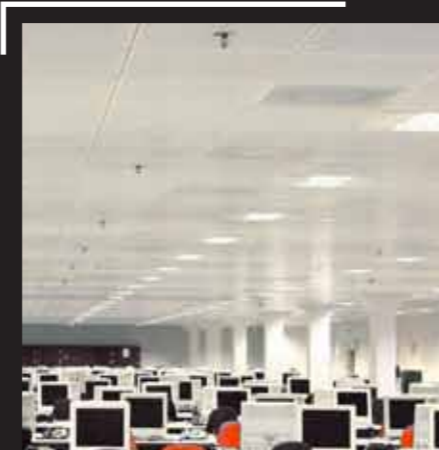
Microsoft Mid-Market Partner of the Year 2009

This award was presented to First Computers in recognition of their investment and drive in the mid-market segment (between 50 and 250 user clients). Their investment in building competencies to deliver solutions within this space was rewarded.

COMPUTECH

COMPUTECH AT A GLANCE

- Indigenous ICT organisation which has been in business since 1987
- One of East Africa's oldest and strongest ICT business houses with regional offices in Kenya, Uganda, Tanzania and Rwanda
- A clientele base between 300 and 500 customers
- A permanent staff of over 200 employees
- Strategic partnerships with HP, Microsoft, Cisco, Oracle, EMC, Symantec, VMware, among others.



HISTORY & BACKGROUND

Computech was established in 1987 as a response to market challenges of high prices, lack of service and no consumer choice. A homegrown IT startup with a staff of two, occupying an office space of 300 square feet.

At that time Computech's main focus was installation, delivery, training and support. Computech also played a part in advocating for lower duties and altering opinions in the government to consider technology as a tool that built the economy rather than stunt growth. The company's commitment to high quality service at reasonable costs paid off - the company's first year's turnover was US\$ 50,000.

In an industry where history does not count for very much, and companies start up and close everyday, Hassan Popat, Group CEO, with his ability and vision, has ensured that Computech has not only stuck around but has grown to be a regional company to reckon with.

Today, Computech is a company of 200 permanently employed staff, operating in Kenya, Uganda, Tanzania,

Southern Sudan and Rwanda. It has successfully diversified from being just a hardware solutions provider to one of the region's leading IT service delivery company that helps customers smartly leverage their information infrastructure to reduce costs, improve efficiency and impact business benefits.

OUR EXPERTISE

The core business of Computech is the delivery of ICT solutions to a broad range of clients in both public and private sectors.

Computech does this through:

- Focusing on '**thought leadership**', facilitating new strategies, building and implementing business and broad based technology solutions.
- We have specialists and industry experts who develop '**best-practices**' and '**best of breed**' solutions.

Using this approach we gain insight into our clients needs and are able to offer advice and develop ICT solutions that are innovative, yet practical.



PROJECT HIGHLIGHTS

■ Unified Communications Platform Deployment - Kenya

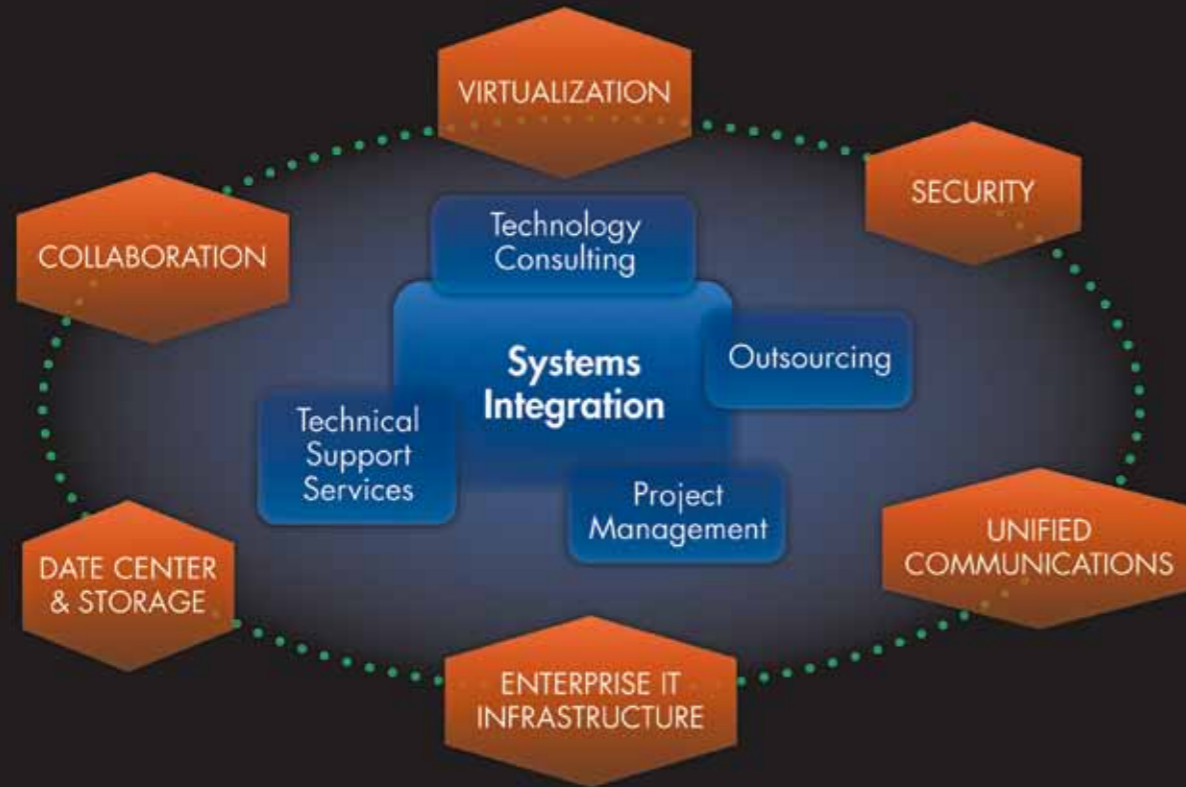
Computech implemented the Cisco Unified Communications Manager Platform to offer advanced IP Communications including Voice and Video Conferencing and Tele-worker support, in response to a challenge from a leading research firm in Nairobi to ease communication across borders while reducing overall communication costs.

READ MORE >
computechlimited.com/projects

"To be a leader, you need to be a thinker, to think within timelines and across fields"

Hassan Popat on Leadership

COMPUTECH SERVICE CLOUD



PARTNER ACCREDITATIONS

2010
Preferred Partner
GOLD

Computing Systems
Specialist

Microsoft
GOLD CERTIFIED
Partner

CISCO
PARTNER
Premier
Certified

ORACLE

symantec.
Symantec Gold Partner

vmware

EMC²
where information lives

OUR EXPERTISE

■ Project Management

We have a team of project managers offering total computing solutions ranging from complete systems analysis, installation and implementation of systems and applications software, configuration and fine-tuning to on-going development, maintenance and support of the installed systems.

■ Technology Consulting

Does your organization have a well-defined IT architecture? IT departments understand the importance of having a standard architecture but struggle with implementation. We have helped many of our clients turn this into a reality by defining, implementing and supporting IT infrastructures.

■ Technical Support Services

Encompassing installation of products and service updates, customization and migration to enable new functions, integration and quality testing, troubleshooting, software fixes, enhancing system usage and upgradeability among others.

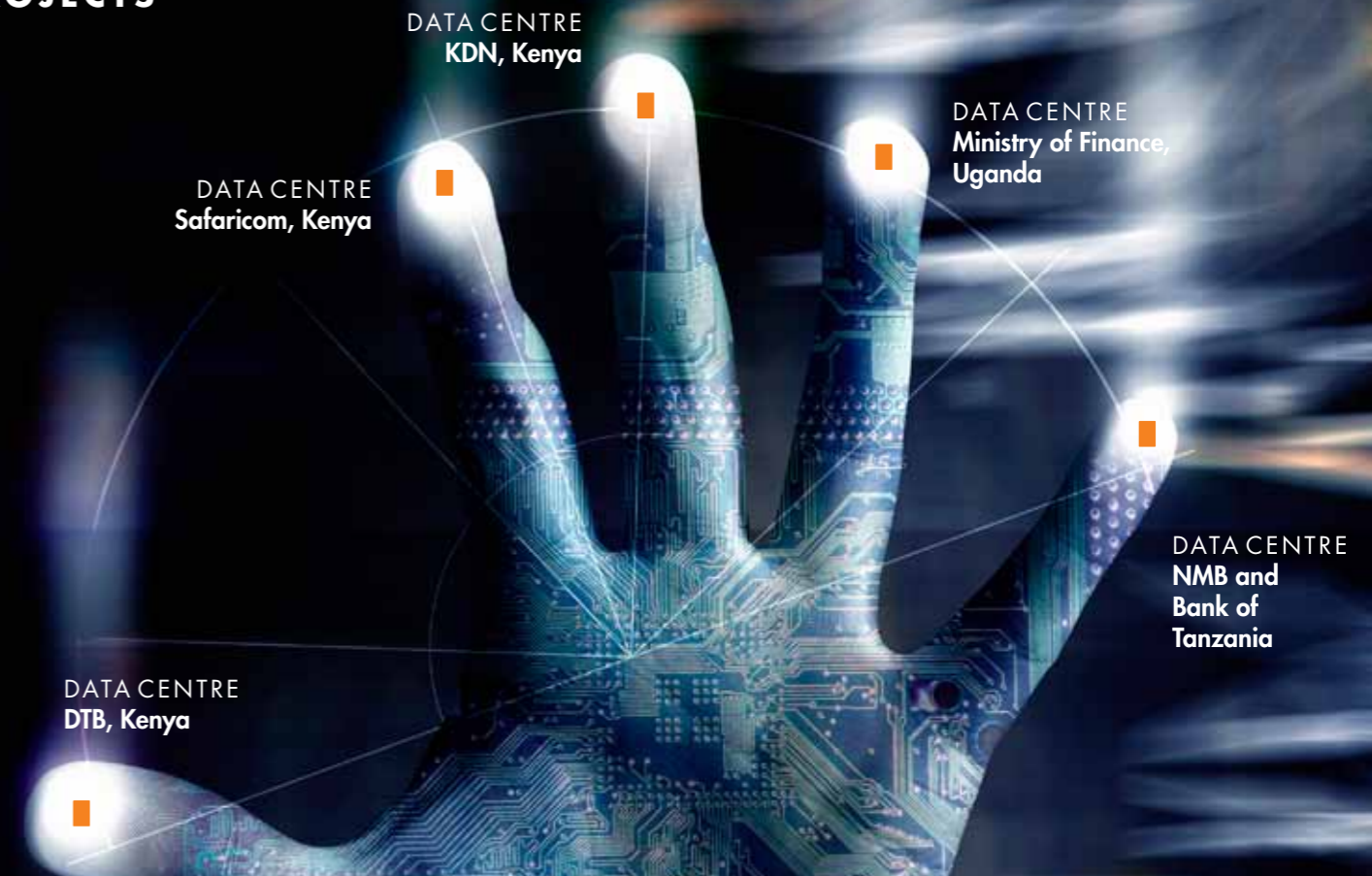
■ High Availability Infrastructure Solutions

Computech has a highly skilled enterprise division which specialises in providing infrastructure solutions aimed at deploying highly scalable server, storage, security and networking solutions in time and within budget. We have built a reputation of designing and maintaining some of the **largest private and public sector accounts in the region with our data centre solutions, blade servers, EVA storage deployments and RISC solutions. We are proud to have installed the first HP "SuperDome" in East Africa.**

■ Outsourcing Services/Maintenance Contracts

A leader in implementing tailor-made 1st/2nd level user support services as outsourced solutions for our enterprise clients. Support teams of our engineers may be based on-site or off-site providing cost effective services to our clients. Services include; installation, deployment and commissioning of equipment, preventative maintenance contracts, inventory checks and asset registry to warranty replacement services including sourcing and supply.

PROJECTS



COMPUTECH

"I would be very uncomfortable in developing a solution we did not believe in ... We do not differentiate between our customers; gold, platinum or silver, it's all about satisfaction all the time."

Hassan Popat on Customer Service



A man with a large afro hairstyle is looking upwards towards a bright sun in a clear blue sky. The sun is positioned in the upper right quadrant, creating a lens flare effect. The man is wearing a blue button-down shirt. The overall mood is one of inspiration and optimism.

INSPIRED TRUSTED

Developing inspired solutions grounded in tried and trusted technologies for the betterment of our clients and their business potential.

Computech, **the I.T pathway to releasing your business potential.**

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